## APPROVE ENTERING INTO AN AGREEMENT WITH THE TARGET GROUP INC. FOR CONSULTING SERVICES

## THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Approve entering into an agreement with the Target Group Inc. to provide consulting services to the Office of Education-to-Careers at a cost not to exceed \$200,000. Consultant was selected on a non-competitive basis because of its partnership with the Illinois Retail Merchants Association and the Chicago Public Schools. The Target Group Inc. has been providing consulting services for the past four years to the Chicago Public Schools as part of the Retail Educational Alliance for Development of Youth (READY Program). A written agreement for Consultant's services is currently being negotiated. No services shall be provided by Consultant and no payment shall be made to Consultant prior to the execution of the written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 60 days of the date of this Board Report. Information pertinent to this agreement is stated below.

Specification No.:

00-250669

**CONSULTANT:** 

The Target Group Inc.

330 South Wells Street, Suite #400

Chicago, Illinois 60606 Contact: Joseph Williams Phone: 312.873.0200 Vendor #28777

USER:

Office of Education-to-Careers

125 South Clark Street, 12th Floor

Chicago, Illinois 60603 Contact: Dr. Creg E. Williams

Phone: 773.553.2460

**TERM:** The term of this agreement shall commence on the date the agreement is signed and shall end on June 30, 2002. This agreement shall have no option to renew.

SCOPE OF SERVICES: The Target Group Inc. will provide administrative services for and manage the READY program, which services will provide students with an opportunity to learn and explore the wide variety of career opportunities the retail industry offers. Students and staff will receive exposure to the innovative READY Learning Center, a technologically advanced off-site classroom, which will be open to CPS staff for use of days when there are no READY students in attendance, training in retail skills, unsubsidized work exposure by attaining employment in industry, post high school retail placement assistance. Consultant shall provide program management services including: coordination of job shadowing for students and provide curriculum and monthly instructional material and supplementary supplies.

**DELIVERABLES:** Consultant shall provide daily instruction from the READY curriculum to 1,328 students at 10 high schools (CVS, Dunbar, Fenger, Flower, Harper, Manley, Prosser, Roosevelt, Tilden, Westinghouse), host one teacher focus group to discuss perceptions of the READY programs strengths and weaknesses, host one student graduation ceremony, host bi-monthly advisory council meetings between READY retailers and teachers to collect input on READY program components, and publish a quarterly newsletter to READY students, parents and teachers.

**OUTCOMES:** Consultant's services shall result in students having access to a nationally recognized and endorsed retail industry program for career training.

COMPENSATION: Consultant shall be paid as follows: Monthly payments, upon invoicing, not to exceed the sum of \$200,000.

## **REIMBURSABLE EXPENSES:** None.

AUTHORIZATION: Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement.

AFFIRMATIVE ACTION: The Waiver Review Committee recommends a partial waiver of the participation goals for this contract which include:

35% total MBE, 22% total African American, 10% total Hispanic, 2% total Asian and 5% total WBE as required by the Revised Remedial Plan for Minority and Women Business Enterprise Contract Participation(M/WBE) be waived because it is reasonable under the circumstances.

The vendor has proposed the following compliance:

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Edudon, Inc. \$ 26,600,00 13 %

3004 Woodworth Place

Hazel Crest, IL 60429 certified until July 31, 2002

John Wheeler 300.00 .15%

8335 S. Vernon Chicago, IL 60613

Professional Messenger Service \$ 3.000.00 1.5%

2100 S. Indiana Ave. #105

Chicago, IL 60621 certified until May 1, 2002

**Asian** 

Nova Stationers/dba Meadows \$ 2,000.00 1% certified until May 31, 2002

3127 Hammond Drive

Schaumburg, IL 60173

**WBE** 

Carolyn M. Schiffner \$ 1,500.00 .75%

627 Kenilworth AVE. Oak Park, IL 60304

Each identified firm is certified by the City of Chicago/Department of Purchases Contracts and Supplies. The identified firms are subject to change upon approval from the Division of Compliance and Vendor Services in the Procurement and Contracts Department without further Board approval.

LSC REVIEW: Local School Council approval is not applicable to this report.

Charge to Office of Education-to-Careers \$200,000 FINANCIAL:

Fiscal Year: FY'02 Budget Classification: 0910-239-210-8923-5410

## **GENERAL CONDITIONS:**

Inspector General – Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness – The Board's Indebtedness Policy adopted July 26, 1995 (95-0726-EX3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics – The Board's Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

Anita Rocha
Acting Chief Purchasing Officer

Approved:

Árne Duncan

Chief Executive Officer

Within Appropriation:

Kenneth C. Gotsch Chief Fiscal Officer

Approved as to legal form:

Marilyn F. Johnson General Counsel