APPROVE THE PRE-QUALIFICATION STATUS OF VARIOUS CONSULTANTS TO PROVIDE RISK MANAGEMENT SERVICES

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Approve the pre-qualification status of the seventeen (17) consultants identified below to provide Risk Management Services to the Bureau of Risk and Benefits Management at a cost for the contract term not to exceed \$10,000,000 in the aggregate for a 3-year-term. These consultants were selected pursuant to a duly advertised Request for Qualifications (Specification No. 02-250198). A written master agreement for each consultant is currently being negotiated. No payment shall be made to any consultant prior to the execution of such Consultant's Master Agreement. The authority granted herein shall automatically rescind as to each consultant in the event a written agreement for such consultant is not executed within 120 days of the date of this Board Report. Information pertinent to these master agreements as to each consultant is stated below.

Specification Number: 02-250198

CONSULTANTS:

1. Aon Risk Services, Inc. of Illinois 200 East Randolph Street Chicago, Illinois 60601

Contact Person: Jennifer Dolan

(312) 381-4266 Fax: (312) 381-6104 Vendor No.: 23844

Modules: 1, 2, 3, 4, 5, 6, 7, 8

Blackwell Consulting Services
 100 South Wacker Drive, Suite 800

Chicago, IL 60606

Contact Person: Stephanie Hart

(312) 873-5460 (312) 553-0745 Vendor No.: 20588

Modules: 3

5. Gallagher Bassett Services, Inc.

Two Pierce Place Itasca IL 60143

Contact Person: Greg Andress

(630) 285-4313 Fax: (630) 285-4005 Vendor No.: 11199 **Modules:** 7, 8

7. Marsh USA, Inc. 500 West. Monroe Chicago, Illinois 60661

Contact Person: Thomas Morsch

(312) 627-6352 Fax: (312) 627-65-83 Vendor No.: 31247

Modules: 1, 2, 3, 4, 5, 6, 7, 8

2. Arthur J. Gallagher & Co. Two Pierce Place

Itasca, Illinois 60143

Contact Person: Walt Larkin

(630) 285-3624 Fax: (630) 285-4062 Vendor No.: 32164 **Modules:** I, 4, 5

4. Chancellor Insurance Group

14200 Chicago Road Dolton IL 60419

Contact person: Terence S. Chanicllor

(708) 841-9880 Fax: (708) 841-9710 Vendor No.: 29990

Modules: 8

Integral Solutions Group, Inc.
 4221 Saratoga Ave., Suite 202
 Downers Grove, IL 60515

Contact Person: . Todd Schwingle

(847) 571-4741 Vendor No.: 24379 Modules: 3

8. Mesirow Insurance Services

321 North Clark Chicago, IL 60601

Contact Person: Norman Malter

(312) 595-6000 Fax: (312) 595-6381 Vendor No.: 84715 **Modules:** 1, 7, 8 Miller, Herber, Lehmann Associates, Inc.
 Pinnacle Actuarial

2817 Reed Road, Suite 2 Bloomington, II 61704

Contact Person: Robert J. Walling

(309) 662-0102 Fax: (309) 662-8116 Vendor No.:37547 **Modules:** 2, 4, 6

11. RGA Insurance Services

800 W. Roosevelt Road Glen Ellyn, IL 60137

Contact Person: Thomas F. Roche

Fax: (630) 545-1708 Vendor No.: 32587

Modules: 6

13. Risk Management Solutions

216 West Jackson Blvd., Suite 450

Chicago, IL 60606

Contact Person: Bennie Jones

(312) 960-6200 ext. 206 Fax: (312) 960-1920 Vendor No.: 25310 **Modules:** 6, 7, 8

15. Solutions and Savings, Inc.

5 East Lillian Ave.

Arlington Heights IL 60004 Contact Person: Denise Patrick

(847) 398-1311 Fax: (847) 398-6725 Vendor No.: 25996 **Modules:** 7, 8

17. Safety Solution

60 West Randolph Street, Suite 200

Chicago, IL 60601

Contact Person: Angelia Hopson

(312) 762-9350 Fax: (312) 762-9281 Vendor No.: 35665 Modules: 7

Modules: 7

USER GROUP: Bureau of Risk and Benefits Management 125 South Clark-14th Floor Chicago, Illinois 60603 Georgette Hampton, Director (773) 553-2818

10. Praesidum

2104 E. Randol Mill Road Suite 102

Arlington TX 76011

Contact Person: Dr. Richard F. Dangel

(817) 261-7233 Vendor No.: 37562

Modules: 7

12. RKH Consulting, Inc.

P.O. Box 515

Wildwood MO 63040

Contact Person: Randal Hindman

(636)273-6153 Fax: (636) 273-4249 Vendor No.: 37548

Modules: 6

14. SOL Consultants, Inc.

600 Holiday Plaza Drive, #545

Matteson, IL 60443

Contact Person: A. Cornelius Shogunie

(708) 283-2400 Fax: (708) 2831876 Vendor No.: 25082 **Modules:** 7, 8

16. Stratus Consulting Group

P.O. Box 2684 DesPlaines IL 60017

Contact Person: Manual Rivera

(312) 371-3126 Fax: (773) 293-1747 Vendor No.: 30884 **Modules:** 6, 7, 8 **TERM:** The terms of this pre-qualification period and each master agreement shall commence May 1, 2003 and shall-end April 30, 2006, with the Board having two options to extend the pre-qualification status and the master agreements for periods of one year each.

USE OF POOL: The Bureau of Risk and Benefits Management is authorized to receive services from the prequalified pool through an informal proposal process, obtaining at least three quotes for services from the prequalified pool, with payment by Purchase Orders. Risk and Benefits Management will develop a Scope of Services and Statement of Work for each proposed project. Proposals will be evaluated based on experience, market capacity, competency of key personnel, responsiveness and costs. A selection committee comprised of the Director of Risk and Benefits Management, Manager of Risk Administration and Risk Manager will evaluate the proposals. A notice to proceed letter for all services will be issued by the Director of Risk and Benefits Management. This notice to proceed shall include a detailed scope of services and the dollar amount for such services. No notice to proceed shall exceed \$500,000 with a maximum of \$1,000,000 to any broker/consultant during any one-year period. A report detailing contracts awarded, contract value and M/WBE compliance will be provided to the Board, quarterly.

SERVICES: Each consultant shall provide those types of services identified in their agreements, including projects which will include, but not be limited to 1) Insurance Brokerage Services; 2) Actuarial Consulting; 3) Risk Information Management Consulting: 4) Enterprise Risk Consulting; 5) Electronic Consulting; 6) Risk Management Consulting; 7) Safety and Loss Control Consulting and Training; and 8) Site Inspection Program Services. Each consultant is authorized to provide the services related to the modules identified above.

OUTCOMES: Consultants' services will enable the Board to gain efficiencies in the assessment of current insurance markets in a timely manner, while availing itself of consultants' position in the market to bring about the most cost effective placement of the Board's insurance and risk management programs.

COMPENSATION: Consultants shall be paid on an hourly rate basis depending on the types of services being rendered, not to exceed \$500,000 for any one assignment, with the maximum compensation payable to any one consultant in any one year not to exceed \$1,000,000. Total compensation payable for all consultants for the three year term shall not exceed \$10,000,000. Consultants providing brokers services shall be paid an annual fee, payable in one lump sum payment upon execution of the placement of insurance.

AUTHORIZATION: Authorize the General Counsel to include other relevant terms and conditions in the written master agreements. Authorize the President and Secretary to execute the master agreements. Authorize the Director of Risk and Benefits Management to execute all ancillary documents required to administer or effectuate the master agreement and to issue the notices to proceed.

AFFIRMATIVE ACTION: Pursuant to Section 6.2 of the Revised Remedial Plan form and Women Business Enterprise Contract Participation (M/WBE Plan), the Per Contract and Category Goals method for M/WBE participation will be utilized. Thus, contracts for subsequent vendors from the pool created by this contract will be subject to compliance reviews on a contract-by-contract basis. Aggregated compliance of the vendors in the pool will be reported on a monthly basis.

LSC REVIEW: Local School Council approval is not applicable to this report.

FINANCIAL: The Bureau of Risk and Benefits shall pay for the services from its approved budget.

GENERAL CONDITIONS REGARDING PRE-QUALIFIED VENDOR PROGRAMS:

All pre-qualified vendors shall be required to enter into the Board's standard master agreement, which master agreement shall specifically identify the services to be provided by each vendor and shall include other basic contractual terms and conditions as deemed appropriate by the General Counsel.

The Chief Purchasing Officer shall develop, within six (6) months of the establishment of the pre-qualified program, a qualitative evaluation process which will rate each vendor's performance under the program and allow for a vendor's compensation limit to be increased or decreased, as the case may be, or provide grounds for revoking a vendor's pre-qualification status.

The Chief Purchasing Officer shall monitor all purchase orders, or such other documents as required, for User Groups to utilize the pre-qualified vendors to ensure that the program remains within its budgetary limitations.

User Groups may only utilize pre-qualified vendor for those services for which such vendor has been prequalified and are identified in such vendor's master agreement. The Chief Purchasing Officer shall prepare a directory or other such type of listing to be distributed to all User Groups which specifies the types of services for which each vendor has been pre-qualified.

Pursuant to Board Rule 5-10.2, the Chief Purchasing Officer shall submit a quarterly Board Report which reports expenditures made during the previous quarter to pre-qualified vendors including an accounting and reconciliation of such expenditures to individual vendors against the total expenditure authorized for the applicable pre-qualified pool of vendors.

The Chief Purchasing Officer shall impose financial limits on the use of pre-qualified vendors, including limits on the amount each User Group may purchase from a vendor under the pre-qualified program and the total amount of compensation paid to any one vendor during the term of the pre-qualification program. Financial limitations shall be imposed based upon the following categories of services: (i) For those services which are substantial in nature, re-occurring or of a type from past experience which will involve a high threshold of expenditures, the Chief Purchasing Officer may impose financial limitations as deemed necessary; and (ii) For those services which are routine in nature and will not involve a high threshold of expenditures, the Chief Purchasing Officer shall impose financial limits per User Group and per vendor. Any request to exceed any imposed financial limitations shall require additional Board approval.

The Chief Purchasing Officer shall develop guidelines regarding the imposition of financial limitations on newly pre-qualified vendors or previous vendors of the Board who are now being pre-qualified to perform new or different services, with a corresponding periodic evaluation of such vendor's performance to allow for an increase in such vendor's financial limitation due to satisfactory performance ratings.

GENERAL CONDITIONS:

Inspector General – Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts – The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness – The Board's Indebtedness Policy adopted July 26, 1995 (95-0726-EX3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics – The Board's Ethics Code adopted September 27, 1995 (95-0927-RU3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability – The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

Sean P. Murphy
Chief Purchasing Officer

Within Appropriation:

Peggy Davis Chief of Staff

Approved as to legal form:

Robert Hall II

Acting General Counsel

Approved:

Arne Duncan

Chief Executive Officer