# AUTHORIZE NEW AGREEMENTS WITH SIVIC SOLUTIONS GROUP AND PARADIGM HEALTHCARE SERVICES FOR MEDICAID SERVICES CLAIMS PROCESSING

## THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize new agreements with Sivic Solutions Group and Paradigm Healthcare Services for Medicaid Services Claims Processing at a total cost not to exceed \$2,000,000. Vendors were selected on a competitive basis pursuant to Board Rule 7-2. Written agreements for Vendor's services are currently being negotiated. No services shall be provided by and no payment shall be made to any Vendor prior to execution of their written agreement. The authority granted herein shall automatically rescind as to each Vendor in the event their written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to these agreements is stated below.

Specification Number: 14-250008

# **VENDOR:**

- 1) Vendor # 11358 SIVIC SOLUTIONS GROUP, LLC 118 SYLVAN WAY UTICA, NY 13413 Siva Kakuturi 315 868-9777
- 2) Vendor # 11356
  PARADIGM HEALTHCARE SERVICES,
  LLC
  311 CALIFORNIA STREET, SUITE 200
  SAN FRANCISCO, CA 94104
  Constance Lafalmme
  415 616-0920

### **USER INFORMATION:**

#### Contact:

12310 - Chief Financial Officer

125 South Clark Street 14th Floor

Chicago, IL 60603

Ostro, Ms. Ginger

773-553-2594

## TERM:

The term of each agreement shall commence on August 1, 2014 and shall end July 31, 2017 and shall have two (2) options to renew for periods of one (1) year each.

## **EARLY TERMINATION RIGHT:**

The Board shall have the right to terminate each agreement with 30 days written notice.

#### **SCOPE OF SERVICES:**

The Board wishes to partner with vendors Sivic Solutions Group and Paradigm Healthcare Services to collect reimbursements for Medicaid, Supplemental General State Aid (Poverty Grant) and Supplemental Nutrition Assistance Program (SNAP).

## **DELIVERABLES:**

Part I: Process and ensure the quality and integrity of the Medicaid, Poverty Grant, and SNAP claims. Provide advice in new revenue opportunities and changes in federal and state requirements.

Part II: Assist in obtaining reimbursements for administrative costs associated with the Medicaid and SNAP programs.

Part III: Provide recovery services for Medicaid and other reimbursement claims, including assessements of claims denied, identifying claims for resubmission, and initiating claim recovery techniques.

#### **OUTCOMES:**

Part I: The Medicaid Fee For Services (FFS) program generated revenues of approximately \$30,143,000 in the 2012-2013 School Year and is estimated to generate \$38,400,000 in the 2013-2014 School Year. The vendor's services are expected to sustain and grow these revenues.

Part II: Administrative Outreach Claiming Services generated revenues of approximately \$11,380,000 in the 2012-2013 School Year and are estimated to generate \$13,800,000 in the 2013-2014 School Year. The vendor's services are expected to sustain and grow these revenues.

Part III: Secondary Collection Services identifies additional revenue from claims that were initially denied for payment by Medicaid. These services also provide quality control on the vendors administering Part I and Part II.

# **COMPENSATION:**

Vendors shall be paid as specified in their respective agreement; total not to exceed the sum of \$2,000,000 in the aggregate for all vendors.

#### **REIMBURSABLE EXPENSES:**

None.

# **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreements. Authorize the President and Secretary to execute the agreements. Authorize the Chief Financial Officer to execute all ancillary documents required to administer or effectuate the agreements.

#### **AFFIRMATIVE ACTION:**

The M/WBE goals for this agreement are 25% total MBE and 5% total WBE participation. However, the Office of Business Diversity recommends a waiver of the MBE/WBE goals required by the Remedial Program for Minority and Women Owned Business Enterprise Participation in Goods and Services Contracts be granted, because the scope of the contract is not further divisible.

Sivic: 95% total MBE and 5% total WBE Paradigm: 0% total MBE and 0% total WBE

#### LSC REVIEW:

Local School Council approval is not applicable to this report.

## FINANCIAL:

Fund 115 Corporate Accounting, 12410 \$2,000,000.00, FY15, FY16, and FY17

Future year funding is contigent upon budget appropriation and approval.

CFDA#:

Not Applicable

## **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

SÉBASTIEN de LONGEAUX Chief Procurement Officer Approved:

BARBARA BYRD-BENNETT Chief Executive Officer

.

JAMES L. BEBLEY General Counsel