# AUTHORIZE THE SECOND RENEWAL AGREEMENT WITH JOHNSON RESEARCH GROUP, INC. TO PROVIDE CONSULTING SERVICES ON TAX INCREMENT FINANCING FUNDING (TIF) FOR THE CAPITAL IMPROVEMENT PROGRAM

## THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize the second renewal agreement with Johnson Research Group, Inc. to provide consulting services on tax increment financing funding (TIF) for the capital improvement program for the Department of Facilities at an estimated annual cost forth in the Compensation Section of this report. A written document exercising this option is currently being negotiated. No payment shall be made to the Vendor during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Contract Administrator :

Hernandez, Miss Patricia / 773-553-2280

CPOR Number :

17-0330-CPOR-1828

## **VENDOR:**

1) Vendor # 30433 JOHNSON RESEARCH GROUP, INC. 343 S. DEARBORN STREET

-- CHICAGO, IL 60604

Ann Moroney 312 235-0130

Ownership: Ann Moroney - 100%

## **USER INFORMATION:**

# Contact:

11860 - Facility Operations & Maintenance 42 West Madison Street Chicago, IL 60602 De Runtz, Ms. Mary 773-553-2960

## **ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report 15-0422-PR4) in the amount of \$200,000 was for a term commencing June 25, 2015 and ending June 24, 2016, with the Board having two (2) options to renew for one (1) year terms. The first renewal Agreement (authorized by Board Report 16-0323-PR6) in the amount \$180,000 was for a term commencing June 25, 2016 and ending June 24, 2017. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-2.

## **OPTION PERIOD:**

The term of this agreement is being renewed for one (1) year commencing June 25, 2017 and ending June 24, 2018.

## **OPTION PERIODS REMAINING:**

There are no more options remaining.

## SCOPE OF SERVICES:

Vendor will continue to serve as a special advisor to the Chief Financial Officer to develop a strategy with the Chicago Department of Planning and Development and the Chicago Department of Finance on tax increment financial (TIF) initiatives to support the Modern Schools Across Chicago Program and other Capital Improvement Program initiatives. Vendor will focus on preparing detailed financial analyses of available TIF revenues for each TIF district, assessing TIF funding strategies, negotiating financial commitments with the City, reviewing appropriate school sites for TIF eligibility, consulting on written agreements with the City to formalize a revenue stream for funding of the Capital Improvement Program, and supporting the issuance of bonds from TIF revenues. Vendor will also develop strategies and mechanisms needed to coordinate aspects of the program, advise the Chief Financial Officer on alternative TIF strategies, present creative approaches for additional funding opportunities, and provide long range planning assistance to the Chief Financial Officer. Vendor will also conduct financial feasibility studies in specific TIF districts to verify future projections of available tax increment revenues as necessary.

## **DELIVERABLES:**

Vendor will continue to provide the following deliverables: monthly project reports, database of TIF revenues and potential revenue opportunities from existing TIF districts, a database of schools in or adjacent to TIF's, an updated funding matrix for the Modern Schools Across Chicago Program and other TIF agreements, feasibility analyses, and strategic planning documents, all as requested by the Chief Financial Officer.

## **OUTCOMES:**

Vendor's services will result in revenue for the Capital Improvement Program over the next year, to help build new schools and additions and undertake major renovations. To date, the vendor has helped negotiate \$800 million in intergovernmental agreements with the City of Chicago to fund new schools from TIF revenues and anticipates negotiating additional funding to complete the Modern Schools Across Chicago Program and other new initiatives.

## **COMPENSATION:**

Vendor shall be paid as specified in the renewal agreement. Estimated annual costs for the one (1) year option period are set forth below:

\$180,000, FY17-18, which amount is inclusive of all reimbursable expenses.

## **REIMBURSABLE EXPENSES:**

Vendor shall be reimbursed for the following expenses: report preparation expenses, and copying charges agreed to in advance by the Chief Financial Officer. The total compensation amount reflected above is inclusive of all reimbursable expenses.

## **AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize the Chief Financial Officer and Chief Facilities Officer to execute all ancillary documents required to administer or effectuate this option agreement.

## **AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women Owned Business Enterprise Participation (M/WBE Program) in Goods and Services Contracts, the MBE/WBE goals for this agreement are 30% MBE and 7% WBE participation. This contract is in full compliance of the requirements and the Prime is 100% WBE.

Vendor has committed to utilizing:

#### **MBE**

Ernest Sawyer Enterprises Inc. 100 North LaSalle St., Ste. #1515 Chicago, IL 60602

Print Xpress 311 South Wacker Drive Chicago, IL 60606

#### **WBE**

Johnson Research Group, Inc. 343 S. Dearborn St. Chicago, IL 60604

#### LSC REVIEW:

Local School Council approval is not applicable to this report.

## FINANCIAL:

Various Capital Funds
Facilities and Operations, Unit # 12150
\$180,000, FY17-18
Future year funding is contingent upon budget appropriation and approval.

CFDA#:

Not Applicable

# **GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:

Jose algano de Hoya - Rache

JOSE ALFONSO DE HOYOS-ACOSTA

Chief Administrative Officer

Approved:

FORREST CLAYPOOL Chief Executive Officer

Approved as to Legal Form: The Fonal L. Manner

RONALD L. MARMER General Counsel