

October 26, 2022

AMEND BOARD REPORT 22-0427-PR12
AUTHORIZE A NEW AGREEMENT WITH VARIOUS VENDORS FOR THE PURCHASE AND/OR
LEASE OF NETWORK SERVERS AND HYPERCONVERGENCE

THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:

Authorize a new agreement with Various Vendors to provide Purchase and Lease of Network Servers and Hyperconvergence services for the Information and Technology Services Department at an estimated annual cost set forth in the Compensation Section of this report. Vendor was selected on a competitive basis pursuant to Board Rule 7-3. A written agreement for Vendor's services is currently being negotiated. No services shall be provided by Vendor and no payment shall be made to Vendor prior to the execution of their written agreement. The authority granted herein shall automatically rescind in the event a written agreement is not executed within 90 days of the date of this Board Report. Information pertinent to this agreement is stated below.

This October 2022 amendment is necessary to correct the legal name for the Dell Marketing entity. Board Report 22-0427-PR12 listed vendor #44646 as Dell Marketing Network Services, Inc. The legal name for vendor #44646 is Dell Marketing, L.P.

Specification Number : 21-395

Contract Administrator : Banks, Amy / 773-553-2280

USER INFORMATION :

Project 12510 - Information & Technology Services
Manager: 42 West Madison Street
Chicago, IL 60602
Kinard, Patrick
773-553-1300

TERM:

The term of this agreement shall commence on May 1, 2022 and shall end June 30, 2025. This agreement shall have two (2) options to renew for periods of one (1) year each.

EARLY TERMINATION RIGHT:

The Board shall have the right to terminate this agreement with 30 days written notice.

SCOPE OF SERVICES:

The District will purchase and/or lease network servers and associated components for use by all schools, network offices and central office departments from various vendors. Vendors will also provide data center servers, server hardware and associated installation, configuration, extended warranty and maintenance services.

DELIVERABLES:

Vendor will provide network server hardware and associated installation, configuration, extended warranty and maintenance series for various projects and initiatives.

OUTCOMES:

Vendor's services will provide ITS and schools with the necessary components and service to support major District projects and initiatives. Having four vendors who specialize in the industry, will allow for competitive pricing and product availability.

COMPENSATION:

Vendor shall be paid in accordance with the unit prices contained in their respective agreements; Estimated annual costs for the thirty eight (38) month term are set forth below:

\$500,000, FY22
\$4,500,000, FY23
\$2,500,000, FY24
\$4,500,000, FY25

REIMBURSABLE EXPENSES:

None.

AUTHORIZATION:

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize Chief Information Officer or designee to execute all ancillary documents required to administer or effectuate this agreement.

AFFIRMATIVE ACTION:

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts, (M/WBE Program), the Business Diversity goals for this pool are 30% MBE and 7% WBE. This vendor pool is comprised of 4 vendors with 1 MBE. The User group has committed to achieve the Business Diversity goals through the utilization of the certified diverse suppliers and certified diverse subcontractors. The Office of Business Diversity has granted a partial waiver for Dell Financial Services LLC/Dell Marketing LLP. and they have also committed to the participation goals of 30% MBE and 7% WBE of applicable spend.

LSC REVIEW:

Local School Council approval is not applicable to this report.

FINANCIAL:

Fund 115, Various Units,

\$500,000, FY22
\$4,500,000, FY23
\$2,500,000, FY24
\$4,500,000, FY25

Not to exceed \$12,000,000 for the thirty eight (38) month term.
Future year funding is contingent upon budget appropriation and approval.

CFDA#: Not Applicable

GENERAL CONDITIONS:

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



PATRICIA HERNANDEZ
Acting Chief Procurement Officer

Approved:



PEDRO MARTINEZ
Chief Executive Officer

Approved as to Legal Form: **VM**



JOSEPH T. MORIARTY
General Counsel

1)

Vendor # 14600
DELL FINANCIAL SERVICES LLC
ONE DELL WAY
ROUND ROCK, TX 78682

Alex Cartagena

708 941-9163

Ownership: 99% Dell Marketing Lp, 1% Dell Marketing Group

4)

Vendor # 95188
SHI INTERNATIONAL CORP.
290 DAVIDSON AVE
SOMERSET, NJ 08873

Josh Pfau

512 516-3280

Ownership: Thai Lee- 52%, KoGuan Leo- 40% and Trust - 8%

2)

Vendor # 44646
DELL MARKETING L.P.
~~DELL MARKETING NETWORK SERVICES, INC.~~
1 DELL WAY, MAIL STOP 8707
ROUND ROCK, TX 78682

Jay Strmiska

888 977-3355

Ownership: 99% Dell Marketing Lp, 1% Dell Marketing Group

3)

Vendor # 21472
SENTINEL TECHNOLOGIES, INC.
2550 WARRENVILLE ROAD
DOWNERS GROVE, IL 60515

Jack Reidy

630 769-4325

Ownership: 38% Sentinel Technologies Employees' Stock Ownership Plan, 14.9% Dennis Hoelzer, 11.5% Mary Hoelzer